

## Executive



**Nelsie L. Smith**

Assistant to the  
City Manager

### *Education*

MPA, Northern Illinois  
University

BA in Political Science,  
Knox College

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### *Career Highlights*

City of Greensboro

- Assistant to the City Manager, Executive Department, 2010 -present

City of Baltimore, MD.

- Principal Program Assessment Analyst, Office of the Director of Finance, 2006-2010

Fitch Ratings, Public Finance/Tax-Supported Group

- Associate Director for Public Finance, 2001-2006

City of Highland Park, IL.

- Administrative Intern to the City Manager, 1999-2001

### *Significant Accomplishments*

- Developed and implemented a performance management system for the City of Greensboro called MAP (Management, Accountability and Performance) that ties all services/programs provided to the results achieved.
- Managed a team of Baltimore City and school officials to develop and recommend innovative ways to fund Baltimore's growing public schools, recreation, and park facilities' needs, focusing primarily on procurement and financing strategies.
- Led a team of analysts to develop Baltimore-wide performance measurements as part of the Baltimore's transition from a traditional budgeting model to outcome-based budgeting and participated on one of the results teams to recommend where dollars should be spent.
- Managed all Fitch Ratings' credit analyses for local government tax- and revenue-supported bonds in Maryland, Virginia and Delaware.
- Organized the first annual citizens' academy for the City of Highland Park, IL.

### *Professional Organizations and Memberships*

- International City/County Management Association (ICMA); Leadership ICMA Class of 2012
- North Carolina City/County Management Association (NCCCMA)

